

SECURITIES AND EAG Washington, D.C. 20549 ON

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Information Required of Brokers and Dealers Pur Securities Exchange Act of 1934 and Rule X Phereunder

ANNUAL AUDITED REP FORM X-17A

AND ENDING DECEMBER 31, 2002 REPORT FOR THE PERIOD BEGINNING JANUARY 1, 2002 MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION OFFICIAL USE ONLY NAME OF BROKER-DEALER: ATLANTIC SECURITIES. INC. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 920 PROVIDENCE ROAD SUITE 201 (No. and Street) TOWSON, MARYLAND 21286 (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT CRAIG G. FISCHER (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* STOUT, CAUSEY & HORNING, P.A. (Name - if individual, state last, first, middle name) 11311 MCCORMICK ROAD SUITE 400 HUNT VALLEY. (City) (Address) (State) (Zip Code) **CHECK ONE:** Certified Public Accountant ☐ Public Accountant Accountant not resident in United States or any of its possessions. FINANCIAL FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I,	CRAIG G. FISCHER		, swear (or affirm) t	hat, to the best of
my k	nowledge and belief the accompanying financia	statement and suppor	ting schedules pertaining to	the firm of
•	ATLANTIC SECURITIES, INC.			, as
of		2002 are tr	rue and correct. I further swe	
	er the company nor any partner, proprietor, prin			
		•	of has any proprietary interes	si ili aliy account
class	ified solely as that of a customer, except as follo	ws:		
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÷ ~		' /	<b>S</b> ignature	
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- * <b>*</b>		V	ICE PRESIDENT	
	$\rho$		Title	
1	narline f. home MARLENE P.	mair		
	Notary Public MOTARY FUBLIC STATE			
	My Commission Expi	es 5-1-000		•
	report ** contains (check all applicable boxes):	3 7 04		
	a) Facing Page.			
	b) Statement of Financial Condition.			*,
	(c) Statement of Income (Loss).			
	<ul><li>(d) Statement of Changes in Financial Condition</li><li>(e) Statement of Changes in Stockholders' Equi</li></ul>		Proprietors' Capital	
	f) Statement of Changes in Stockholders' Equi			•
	(g) Computation of Net Capital.	aiod to Claims of Cit	untors.	
	(h) Computation for Determination of Reserve I	equirements Pursuan	to Rule 15c3-3.	
	i) Information Relating to the Possession or Co			•
X (	j) A Reconciliation, including appropriate exp			Rule 15c3-3 and the
	Computation for Determination of the Reser	-		
	(k) A Reconciliation between the audited and un	audited Statements of	Financial Condition with res	spect to methods of
	consolidation.			
	(1) An Oath or Affirmation.			
	<ul><li>(m) A copy of the SIPC Supplemental Report.</li><li>(n) A report describing any material inadequacies</li></ul>	found to exict or foun	d to have existed since the date	of the previous audit
יעו	(ii) A report descriping any material madeduscies	TOURIG TO EXTSUOL TOURS	TO Have existed since the date	or me previous addit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# ATLANTIC SECURITIES, INC.

# TABLE OF CONTENTS

	Number
Independent Auditors' Report	1
FINANCIAL STATEMENTS	
Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Stockholders' Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6-9
SUPPLEMENTARY SCHEDULE	
Schedule of Computation of Aggregate Indebtedness and Net Capital	10



To the Board of Directors and Stockholders of Atlantic Securities, Inc.

#### INDEPENDENT AUDITORS' REPORT

We have audited the accompanying statement of financial condition of Atlantic Securities, Inc. as of December 31, 2002, and related statements of income, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Atlantic Securities, Inc. as of December 31, 2002 and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary schedules is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Stort, Causey & Homing— Hunt Valley, Maryland February 10, 2003

-1-

# ATLANTIC SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

# **ASSETS**

Current Assets: Cash and Equivalents Commissions Receivable	<b>4</b> - 1
·	C 74 EDE
Commissions Receivable	\$ 21,586 569
	509
Total Current Assets	22,155
Fixed Assets:	•
Furniture & Fixtures	23,552
Less: Accumulated Depreciation	(23,552)
·	<u> </u>
Total Fixed Assets	-
Other Assets:	
Security Deposit	1,547
-	<del></del>
Total Other Assets	1,547
TOTAL ASSETS	\$ 23,702
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current Liabilities:	
Current Liabilities: Payroll Taxes Payable	\$ 2.702
Payroll Taxes Payable	\$ 2,702 3.258
	\$ 2,702 3,258
Payroll Taxes Payable	
Payroll Taxes Payable Accrued Commissions & Expenses  Total Current Liabilities	3,258
Payroll Taxes Payable Accrued Commissions & Expenses  Total Current Liabilities  Stockholders' Equity:	3,258
Payroll Taxes Payable Accrued Commissions & Expenses  Total Current Liabilities  Stockholders' Equity: Capital Stock, no par value; 1,000 shares authorized, 100 shares	3,258 5,960
Payroll Taxes Payable Accrued Commissions & Expenses  Total Current Liabilities  Stockholders' Equity: Capital Stock, no par value; 1,000 shares authorized, 100 shares issued and outstanding	3,258 5,960 19,727
Payroll Taxes Payable Accrued Commissions & Expenses  Total Current Liabilities  Stockholders' Equity: Capital Stock, no par value; 1,000 shares authorized, 100 shares	3,258 5,960
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Payroll Taxes Payable Accrued Commissions & Expenses  Total Current Liabilities  Stockholders' Equity: Capital Stock, no par value; 1,000 shares authorized, 100 shares issued and outstanding Retained Earnings (Deficit)  Total Stockholders' Equity	3,258 5,960 19,727 (1,985)
Payroll Taxes Payable Accrued Commissions & Expenses  Total Current Liabilities  Stockholders' Equity: Capital Stock, no par value; 1,000 shares authorized, 100 shares issued and outstanding Retained Earnings (Deficit)  Total Stockholders' Equity  TOTAL LIABILITIES & STOCKHOLDERS'	3,258 5,960 19,727 (1,985)

See Accompanying Notes

# ATLANTIC SECURITIES, INC. STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2002

## **REVENUES:**

Commissions Dividend Income	\$ 203,206 272
Total Revenues	203,478
EXPENSES:	
Commissions Salaries Rent Dues & Subscriptions Telephone Automobile Office Payroll Taxes Accounting Other Expenses	91,834 33,001 11,147 3,724 3,807 14,988 4,499 5,734 3,145 11,598
Total Expenses	183,477
NET INCOME	\$ 20,001

# ATLANTIC SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY DECEMBER 31, 2002

CAPITAL STOCK	\$ 19,727
RETAINED EARNINGS:	
Balance at Beginning of Year	2,014
Net Income Distributions	20,001 (24,000)
Balance at End of Year	(1,985)
TOTAL STOCKHOLDERS' EQUITY	\$ 17,742

# ATLANTIC SECURITIES, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2002

# CASH FLOWS FROM OPERATING ACTIVITIES:

Net Income	\$ 20,001
Adjustments to reconcile net income to net cash provided by operating activities:	
Decrease in commissions receivable Increase in payroll taxes payable Increase in accrued commissions & expenses	2,032 520 1,957
Net cash provided by operating activities	24,510
CASH FLOWS FROM INVESTING ACTIVITIES:	•
Distributions to shareholders	(24,000)
Net cash used in investing activities	(24,000)
NET INCREASE IN CASH AND EQUIVALENTS	510
CASH AND EQUIVALENTS AT BEGINNING OF YEAR	21,076
CASH AND EQUIVALENTS AT END OF YEAR	\$ 21,586

See Accompanying Notes

#### Note 1 - NATURE OF OPERATIONS

Atlantic Securities, Inc. (the "Company") was formed as a corporation under the general laws of the State of Maryland on July 12, 1962. The Company advises investors in the Mid-Atlantic region, in the purchase of mutual fund investments and acts as an agent, receiving commissions from mutual fund families when their clients purchase or sell mutual fund investments. The Company is an introducing broker operating on a fully-disclosed basis.

## Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The accompanying financial statements are prepared on the accrual basis of accounting. As such, income is recognized in the period earned and expenses are recognized in the period incurred.

#### Income Recognition

Commission revenue is recorded on a trade-date basis.

#### Cash and Equivalents

For the purposes of the cash flow presentation, the Company considers all cash on deposit and money market funds as cash and equivalents.

#### Commissions Receivable

Commissions receivable represent commissions due from various mutual fund families. These receivables are generally fully collected within 30 days. As a result, Management has not provided an allowance for doubtful accounts on these receivables.

#### Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### Fixed Assets

Fixed assets are recorded at cost. Maintenance, repairs and minor renewals are charged against income as incurred. Major renewals and betterments are capitalized. Depreciation is calculated using accelerated methods over the estimated useful lives of the respective assets.

#### Income Taxes

The stockholders of the Company have elected to be taxed in accordance with the provisions of Subchapter S of the Internal Revenue Code. Under those provisions, in lieu of corporate income taxes, the individual shareholders are taxed on their proportionate share of the taxable income of the Company. Therefore, no provision or liability for federal or state income taxes has been included in the financial statements.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The accompanying financial statements contain no significant estimates.

#### Note 3 - RELATED PARTY TRANSACTIONS

The Company's stock is owned by the same individuals who also own all of the stock of Atlantic Securities Associates, Inc., an insurance brokerage and advisory company; and Atlantic Financial Services, Inc., a registered investment advisor in the State of Maryland. The Company currently shares office facilities, personnel and furniture with both of these entities and charges the affiliates for shared expenses.

#### Note 3 - RELATED PARTY TRANSACTIONS - CONTINUED

The owners of the Company received compensation of \$38,150 for the year ended December 31, 2002. This amount is included in commissions expense in the accompanying financial statements, of which \$0 was unpaid at year-end.

#### Note 4 - CONCENTRATION OF RISK

The Company has agreements with numerous independent mutual fund families to originate the purchase and sales of mutual funds for the Company's clients. The Company utilizes twelve brokers to generate revenue, however, the owners are responsible for approximately 53% of the revenue earned by the Company.

#### Note 5 - LEASES

The Company currently leases office space under an operating lease, which expires November 30, 2003. Total future minimum lease payments are as follows:

2003	\$23,235
Total Future Minimum	
Lease Payments	<u>\$23,235</u>

Rent expense for the year ended December 31, 2002 amounted to \$11,147; which reflects reimbursement for some rental expense from affiliated entities.

#### Note 6 - LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

The Company has no liabilities subordinated to claims of general creditors.

#### Note 7 - REGULATORY REQUIREMENTS

As a registered dealer in securities, the Company is subject to the Securities and Exchange Commission's Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and which requires a ratio of aggregate indebtedness, as defined, of not more than fifteen times net capital, as defined.

As of December 31, 2002, the Company's net capital was \$15,895, which exceeded the net capital requirement by \$10,895. As of December 31, 2002, the Company's ratio of aggregate indebtedness to net capital was approximately .37 to 1.

The corporation is exempt from the provisions of the Securities and Exchange Commission's Customer Protection-Reserves and Custody of Securities Rule (Rule 15c3-3) pursuant to Section K(1) of the rule.

SUPPLEMENTARY SCHEDULE

## ATLANTIC SECURITIES, INC.

# SCHEDULE OF COMPUTATION OF AGGREGATE INDEBTEDNESS

## AND NET CAPITAL

# (PURSUANT TO SECURITIES AND EXCHANGE COMMISSION RULE 15c3-1) DECEMBER 31, 2002

COMPUTATION OF AGGREGATE INDEBTEDNESS		
Liabilities included in aggregate indebtedness:		
Accrued payroll taxes		\$ 2,702
Accrued commissions & expenses		3,258
Aggregate Indebtedness		\$ 5,960
COMPUTATION OF NET CAPITAL		
Total stockholders' equity		\$ 17,742
Less: Total Non-Allowable Assets		(1,547)
Net capital before haircuts on securities positions		16,195
Haircuts on securities:		
Money market account	(300)	(300)
Net Capital		\$ 15,895
CAPITAL REQUIREMENTS		
Net capital required		\$ 5,000
Net capital in excess of requirements		10,895
Net capital, as shown above		\$ 15,895
Ratio of aggregated indebtedness to net capital		.37 to 1
RECONCILIATION WITH COMPANY'S COMPUTATION		
Net capital, as reported in Company's Part II		
(Unaudited) Focus Report		\$ 15,895
No changes required, as noted during audit		_
Net Capital Per Above		\$ 15,895
Aggregate indebtedness, as reported in Company's Part II		
(Unaudited) Focus Report		\$ 5,960
No changes required, as noted during audit		-
Aggregate indebtedness, Per Above		\$ 5,960

## Independent Auditors' Report on Internal Accounting Control Required by SEC Rule 17a-5

Board of Directors Atlantic Securities, Inc.

In planning and performing our audit of the financial statements of Atlantic Securities, Inc., for the year ended December 31, 2002, we considered its internal control structure, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure of the practices and procedures referred to above, errors or irregularities may occur and not be detected.

Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be a reportable condition under standards established by the American Institute of Certified Public Accountants. A reportable condition is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level that risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be a reportable condition as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Stout, Causey & Horning

Hunt Valley, Maryland

February 11, 2003